

# PPA Profile

**Private &**

1/17/2005

**Confidential**

**Mr. Thomas**

	I	II	III
<b>D</b>	7	5	2
<b>I</b>	4	3	1
<b>S</b>	8	6	2
<b>C</b>	4	8	-4

## **SELF IMAGE - GRAPH III**

Mr. Thomas is thorough, friendly and sincere by nature. A consistent worker who prefers to be a member of a team, he is capable of applying himself to most tasks once he knows what is required. He is able to do detailed work, but does not necessarily enjoy it. Mr. Thomas has good communication skills and the drive to achieve. His overall approach is personable, friendly and patient.

He dislikes loose ends, preferring to see each task through to its logical conclusion before moving on to the next one. It is unlikely that this person will rush in, preferring to organise himself and obtain a thorough understanding of the job before starting. Mr. Thomas is a self-starter, although not necessarily a quick one and it may be necessary to provide short-cut methods to enable him to get started. However, once he starts, he applies himself with great tenacity.

Loyalty and sincerity are natural attributes, valued by this person in others. He has strong opinions and is difficult to persuade when his mind is made up. He can often frustrate others who are of a more flexible nature by his reluctance to change course or adapt quickly. Mr. Thomas wants to know what is expected of him.

Basically kind and appreciative, his feelings can be hurt despite his rather independent attitude. He is good at servicing and displays a lot of follow-through. He is team/group oriented and has a strong need to belong. There is a tendency for him to not reveal his true thoughts. Mr. Thomas is a good listener and can build a sense of trust in others fairly easily. However, he resents being told or hurried and could take criticism to heart. Mr. Thomas probably differentiates between friends and acquaintances. He may avoid making decisions until he has all the details.

## **SELF MOTIVATION**

Mr. Thomas is driven to organise. He likes to know where he is going and what he is doing. He needs to be able to identify with the organisation and has an inherent need to feel secure.

## **JOB EMPHASIS**

### **Organising and leading**

The job should provide some form of security, as well as a chance to lead and apply himself to a task. There should be responsibility to see a job through and to get on with it. The working environment should be structured. The tasks can be routine but not low level. Change should be discussed and not "come out of the blue".

## **DESCRIPTIVE WORDS**

Kind, thorough, stubborn, friendly, amiable, tenacious, assertive, communicative, independent, opinionated, driving, dependable, asks "why", "who" and "what".

## **WORK MASK - GRAPH I**

There are indicators within Mr. Thomas's profile that he may be stretching himself to his limits currently. The cause is likely to be one of the following:

- Mr. Thomas may be in a new position and currently going through a job crisis. This normally occurs between three to nine months after commencement of a new job. Whilst performance should be carefully monitored, after a period of time the graph should return to normal.
- He may be over-promoted and over-stretched within the current job. (This would normally only apply if he had been in the position for more than twelve months.)
- He may be forcing himself to be something he is not and attempting to do a job which is not compatible with his natural behavioural characteristics.

The above should be considered and the likely effect this could have on both the person and job performance.

## **BEHAVIOUR UNDER PRESSURE - GRAPH II**

There are indicators within this profile which suggest that one or more of the following may apply:

- He may be out of work or could be frustrated due to his current work situation.
- He may be in a position where either business is poor or his superior is not happy with his performance.

The demotivation and feeling of insecurity may not always be evident to others unless pressurised situations were to occur.

In those circumstances performance could fall and Mr. Thomas would need considerable help from his superior, in order to overcome his feeling of internal insecurity.

If Mr. Thomas were to take on a new role, the situation should be assessed carefully as he may be slower reaching his full potential.

## **GENERAL COMMENTS**

There are indications of frustrations/problems/stresses within Mr. Thomas's profile, but in this instance it is not clear as to whether these are of a personal nature or work related.

As a result coaching or counselling/interviewing should take place to ascertain the cause, as such problems may long term affect job performance.

There are indicators which suggest that there are pressures being placed upon Mr. Thomas with respect to the current job/boss situation. The reason could be one or more of the following:

- Mr. Thomas may not have been given clearly defined objectives by his superior.
- Regardless of how well the boss has communicated the objectives, he may not understand them.
- He may have been given responsibility but without the authority to act and make decisions.
- He may be in a situation where he has more than one boss.
- He may have a very aggressive boss or partner with whom he cannot relate.
- He may feel he can contribute more than he is currently being allowed.

As a result of the current frustrations, job performance could certainly be affected.

If Mr. Thomas is being considered for a new position, the above should be assessed, as care should be taken to ensure that a similar situation is not repeated.

## **Motivators**

Mr. Thomas is motivated by security of situation coupled with challenge, authority and social recognition. He also enjoys sincere appreciation, popularity and the opportunity for advancement within the organisation.

Should Mr. Thomas have a boss, then ideally that person will be a diplomatic but direct leader who has the ability to communicate and clearly define the objectives and requirements of the job and then allow Mr. Thomas the authority and responsibility to achieve a result. There may be times when support is needed, so the boss should be available for consultation when required.

**Please note**

The above report is a guide. The Personal Profile Analysis is a work orientated inventory. This report is designed to assist in the selection, appraisal, development or coaching and counselling process.

The report should never be used in isolation but always in conjunction with both an interview and a process whereby a person's experience, education, qualifications, competence and trainability can be assessed.

Other reports are available on the Thomas program which will provide additional useful information about this person. Thomas recommend that consideration be given to using these further reports when appropriate.